

BRINGING NEW EDGE TO YOUR BUSINESS



SYSTRONICS

SYSTRONICS is a multi award-winning IT solutions provider that has successfully led the Middle East's software development market for 43 years. Based in the U.A.E. and with more than 200 customers in diverse industries, the company has an established reputation and today stands as one of the oldest and most successful business partners for Sage 300. We pride ourselves as a forward thinking organization with a clear mission: to provide you with superior software systems and services that help your business leverage technology to compete, grow and succeed.

Supported by SystroTech, our development arm in Armenia, SYSTRONICS today successfully brings together a diverse set of skills that deliver a host of specialized solutions to customers with individual IT and business needs. Additionally, our extensive experience in some of the world's leading technologies enables us to provide services that are backed by a proven set of methodologies which guarantee a rapid and smooth rollout of technology business systems.

What We Offer

With our advanced software development capabilities, SYSTRONICS develops custom solutions that extend, integrate and improve your Sage 300 & Microsoft® systems to ensure they fully support your business objectives.

Our Team

Our team is the foundation of our success. Through our rewarding workplace culture, we attract and retain outstanding and committed people made up of business consultants, systems engineers and software developers. Our highly-qualified teams of vendor-certified professionals are reputed as industry specialists who are committed to understanding your business and helping it grow.

What Makes Us Unique

Hundreds of companies have put their trust in SYSTRONICS to deliver the best tailored IT solutions that answer their business challenges today and empower them for greater success tomorrow. We have earned an unmatched reputation in the region for delivering superior services and cost effective solutions to our clients. What makes us different?

- **Value** – Providing value is the cornerstone of everything we do. We ensure that our entire sales, implementation and support processes are focused on providing you with solutions that deliver rapid return on investment and a lower cost of ownership.
- **Best Practices** – Our practical and transparent planning and implementation methodologies focus on rapid deployment of solutions with proven fundamentals every step of the way, including tight standards and procedures for quality control.
- **Knowledge and Expertise** – Our dedicated support team of consultants and developers understand your solutions intimately and can address all your IT related business needs.

INDUSTRY RECOGNITION

SYSTRONICS' achievements over the years have been recognized by some of the world's leading technology providers:

- Sage Accpac™ – Development Partner of the Year International Achievement Award (Dubai, 2007)
- Sage Accpac™ – Development Partner of the Year (Vancouver, 2005)
- Sage Accpac™ – International Business Partner of the Year (Orlando, 2000)
- Microsoft® – Application Development Partner of the Year (Dubai, 1999)
- Microsoft® – Best Business Solution (Dubai, 1997)
- Microsoft® – Industry Solutions Award (Chicago, 1997)

Simplifying Your Technology SYSTRONICS Products

With more than 20 years of expertise in the Sage 300 Extended Enterprise Suite (EES), along with our long-standing relationship with Microsoft as a Gold Certified Partner, SYSTRONICS today brings sophisticated software capabilities that simplify your business processes. With a long track record of deploying solutions that address our customers' specific industry needs, our tailored products today are sold and supported by Sage 300 partners around the world.

What Sage 300 Offers

Built on superior architecture and designed to fulfill stringent international standards, Sage 300 is an award-winning business management Extended Enterprise Suite that integrates with a complete set of end-to-end business solutions, including Customer Relationship Management, Human Resource Management, Point-of-Sale, Warehouse Management and more. From small office applications to enterprise systems, it offers the most comprehensive, scalable and cost effective e-business solution in the industry - delivering unparalleled performance and functionality, cross-product integration and rock-solid stability. Sage 300 also offers the flexibility that allows you to choose features such as your system's database, network environment and operating system that helps you operate more efficiently and profitably.

SYSTRONICS develops add-ons and utilities that integrate seamlessly with Sage 300 and greatly enhance its functionality.

┐ Packaged Products

AR-AP Settlements™ - The settlement of receivable documents with payable documents, or vice versa, is simplified with the use of AR-AP Settlements™ for Sage 300. This module is especially useful when the same company in Sage 300 is defined as an AR Customer, as well as an AP Vendor.

BACCPAC™ - The scheduling of periodic backup operations for accounting and finance departments can be automated with BACCPAC™ for Sage 300. It provides users with a Task Manager feature that ensures continuous monitoring and management of scheduled backups, in addition to providing data restore functionality.

Cashflow Forecasting™ - Offers Sage 300 users a unique opportunity to prepare cash flow forecasts inside Sage 300. It integrates with Sage 300 Bank Services, Accounts Receivable, Accounts Payable, Purchase Orders and Sales Orders modules, to deliver an unprecedented user experience and accurate results.

CashWorks™ - Enhances cash management by capturing current and future dated receipt and payment transactions, and applying them to Sage 300 documents. A unique differentiator of CashWorks™ is its ability to post transactions at future dates. By offering user-friendly cash analysis functionality, CashWorks™ provides organizations with full control over cash transactions during their lifetime.

Document Attachment Applets™ - Makes document attachment to a selection of Sage 300 transactions an easy, low-cost and user-friendly process. Documents Attachment Applets™ also provides the ability of capturing and storing a fully editable document in Rich Text format.

Field Extender™ - A powerful tool to attach images, diagrams, maps, specifications, statutory notes, safety instructions and other industry specific documentation to any Sage 300 screen, in addition to the ability it gives to define virtually unlimited number of optional fields for the purpose of analysis. Moreover, this product allows adding attachments and other optional fields to the vast majority of screens of Sage 300 SDK add-ons.

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Gulf Utilities™ for Payroll - With Gulf Utilities™, Sage 300 users in GCC countries have an affordable and flexible HR solution. In addition to being fully integrated with Sage 300, Gulf Utilities™ meets the basic needs and the legal requirements of a large number of SME companies in the Gulf.

SYSTRONICS Stock Aging Report™ - Use SYSTRONICS Stock Aging Report™ to view and print aging of the stock from Sage 300 Inventory Control Module. Stock is aged across locations defined in I/C, based on receipts information. First In First Out (FIFO) operations method is assumed regardless of costing method used in IC.

Intercompany Utilities™ - An indispensable tool for organizations with multiple Sage 300 company databases, Intercompany Utilities™ is a suite of modules each of which provides a different functionality to the user. There are synchronization modules for master files, intercompany consolidated reports, intercompany trading and logistics modules.

PJC Security™ - PJC Security™ allows restricting user access to permitted Contracts only. Users will be able to enter transactions and view Contracts which they are authorized to work with. The authorization is based on the first Contract Segment defined in PJC Options: if the first segment is defined in the PJC Setup as department, branch or division, users can inquire and use only Contracts of their own departments, branches or divisions.

Revenue & Expense Deferrals™ - Recognition of revenue and expense in Sage 300 for services to be rendered at a future date is processed by Revenue and Expense Deferrals™. Revenues and expenses generated from: after-sales service; subscriptions; memberships; gift cards; airline tickets; insurance policies; rents and many other types of services need to be amortized and recognized over their contract periods.

ToolPac™ - Efficiently reconciles Accounts Receivable, Accounts Payable, Inventory Control, Sales Orders and Purchase Orders modules with Sage 300 General Ledger. You can think of ToolPac™ as an inter-modular integrity checking utility.

Customization Services

SYSTRONICS has made its mark in the market by providing highly customized solutions that maximize the capabilities of your Sage 300 implementation according to your specific business needs.

The full range of Software Development Services is optionally available for the following Customization Services:

- Bespoke programming
- Customization of existing functionality
- Integration with external systems and solutions
- Business process automation
- Report writing

By further leveraging our customization services, SYSTRONICS also offers you a unique service called MyOwnAddOn™. After developing a customized Sage 300 module or add-on, SYSTRONICS may provide you with the choice of sharing the copyright on the software sold to other organizations and Sage 300 business partners around the world.

Software Development Services

The SYSTRONICS Development Team works closely with your organization to create bespoke solutions that work for your business today, providing you with the ability to upgrade and modify your systems as your business expands in the future.

Analysis – Market trends and requirements are analyzed by our Product Management and Software Development Teams, and based on localization and functional gaps identified in the process, value added solutions are designed.

Documentation – Key to a successful software development practice and product continuity, documentation is at its best in our organization. Each product and customization is supported by pre-development documentation covering functional, technical, quality assurance and project management aspects.

Project Management – The simultaneous production, maintenance and support of multiple products and customizations is made possible with the backing of an effective project management practice.

Development - Our teams of consultants and developers follow a strict development methodology. This is a set of processes based on industry best practices that have evolved over two decades of extensive software development work.

Quality Assurance – We take the production of quality products very seriously and as such ensure that industry standard tools and methods are used for testing our products and customizations. The reputation we have with our customers and partners is testimony to our motto: Quality On Time!

Support – We offer support services for our products and customizations worldwide, in 18 time zones. Each support request is registered and a confirmation sent out immediately with a unique tracking number. Support is mainly available through email, and in cases of escalation, through remote assistance or phone calls.

Demonstration – Product demonstrations are scheduled on demand. A request is sent to our Sales Team at sales@systronics.com, who organizes a personalized webinar for you or your customers at a mutually suitable date and time.

Implementation – Setup and implementation of our solutions and customizations are carried out by our Development Team using secure remote access practices.

Training – Product training sessions are available over the net. Occasionally, we organize prescheduled sessions, which are announced on our website (www.systronics.com). Individual training sessions are scheduled on a case by case basis by our Sales Team, when a request is sent to Sales@Systronics.com.



For details on all
SYSTRONICS Sage 300
modules, please visit:
www.systronics.com

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